

INTRODUCING

co-create
by INCANDA

THE NEW WAY TO CRAFT
UNFORGETTABLE INTERIORS

The Co-Create program offers an exclusive experience with benefits and personalised service to reward our trade partners for their commitment to Incanda.



ENJOY EXCLUSIVE **BENEFITS**

DISCOUNTED PRICING

Each level offers Co-Creators a reduced pricing rate on all their qualifying purchases, from 5% at level one to 15% at level three.

DEDICATED SALES AND AFTER-SALES SUPPORT

Becoming an Incanda Co-Creator means that you get access to our dedicated team that is exclusively available to assist you with logistical, technical and administrative matters.

EXTENDED QUOTATION PERIODS

This means that when you receive a quotation for your next project, we will guarantee the price quoted for 30 days, giving you plenty of time to find exactly what you need.

EXCLUSIVE EXTENSIONS ON RETURNS

Our standard return period of 14 days has been extended to 30 days for Co-Creators. These return periods are calculated from the date of delivery, helping you style your spaces with the pieces that you need.

EARLY PRODUCT ALERTS

Remain at the forefront of our new product releases with exclusive newsletters and early notifications of all that's new at Incanda, before we share it with everyone else.

PRODUCT ASSEMBLY SERVICE

This benefit brings you an exclusive product assembly service within 75km of our Distribution Centres. This service applies to each qualifying invoice and offers you a time-saving, professional assembly service.

co-create LEVELS: by INCANDA



The Co-Crete program's initial level is determined by the total spend within the calendar year. Thereafter, reviews will be conducted based on spend and can be adjusted throughout the year. If the value of your invoice surpasses your current level benefit structure, you will be entitled to receive the benefits of the next level on your next order.





Emerging Talent

When you become an Incanda Co-Creator you immediately qualify for exclusive benefits - an annual assessment will be done to determine the Co-Creator level based on the overall spend.

Co-Creators who have spent less than R200 000 on Incanda purchases over the assessment period* qualify for level 1.



Co-Creators will have access to the following benefits:



5% discount



Trendsetter

Co-Creators who have spent more than R200 000 on Incanda purchases over the assessment period* qualify for level 2.



Co-Creators will have access to the following benefits:

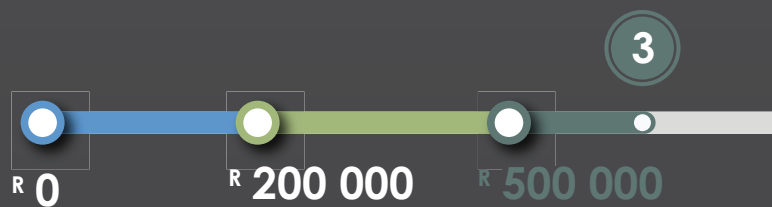


10% discount



Visionary

Co-Creators who have spent more than R500 000 on Incanda purchases over the assessment period* qualify for level 3.



In addition to standard Co-Creator benefits,
these partners will have access to:



15% discount

WHO QUALIFIES?

All interior designers, architects, developers and
retailers (excluding e-commerce retailers).

*Simply complete the Co-Creator application form
and see if you qualify.*

TERMS AND CONDITIONS

Welcome to the Co-Create program. Please be advised that certain terms and conditions of this program may differ from our standard terms and conditions of sale. However, unless specifically modified by the terms of this program, all standard terms and conditions of sale as published on our website (www.incanda.co.za) shall apply to all transactions between Incanda and the participants in this program.

Throughout these terms and conditions, the term 'Co-Create' will be used to refer to all registered trade partners participating in the program. The term 'Incanda' will be used to refer to Wheco Group (Pty) Ltd, its owners, and representatives. By participating in the Co-Create Trade Program, you acknowledge and agree to the use of these terms to identify the parties involved in this agreement. Furthermore, by participating in the Co-Create Trade Program, you acknowledge and agree to abide by all the terms and conditions set out below.

1. Levels:

The Co-Create program's initial level is determined by the total spend within the calendar year. Thereafter reviews will be conducted based on spend and can be adjusted throughout the year. If the value of your invoice surpasses your current level benefit structure, you will be entitled to receive the benefits of the next level on your next order.

2. Participation in the Co-Create Program

Incanda reserves the right to approve or decline applications for participation in the Co-Create program at own discretion. Incanda reserves the right to terminate a company's participation in the Co-Create Trade Program at any time and for any reason, at its sole discretion. This includes, but is not limited to, instances of non-compliance with program guidelines or misuse of program benefits, as well as instances where the company's participation in the program or its conduct is deemed to no longer align with Co-Create's objectives, values, or reputation. This may include, but is not limited to, situations where a company's participation in the program may pose a reputational risk for Co-Create or where its actions or affiliations may be perceived to conflict with the interests of Co-Create or its stakeholders.

3. Levels & Progression

3.1 The Co-Create program consists of three levels, being level 1, 2, & 3. Benefits of each level are set out in the Co-Create program document, which is available on request.

3.2 While Incanda will endeavour to only make significant benefit changes for the start of each calendar year, Incanda reserves the right to amend benefits at any stage without prior notification.

3.3 After each transaction, a Co-Create level status will automatically be reviewed, and if a new level was reached this will be communicated to the Co-Creator, and all benefits of the new level will automatically apply to their next order.

3.4 At the end of each calendar year, the total invoiced sales value of each Co-Creator as at 31 December, shall determine the Co-Creator's minimum level for the next calendar year. This means that should a Co-Creator's total sales for a specific year place it at, for example, level 3, then the Co-Creator shall commence the next calendar year at level 3. While the Co-Creator may progress to a higher level during the year, the Co-Creator will not be downgraded during the year, regardless of their spend.

4. Pricing and Quotations

4.1 Co-Create's pricing will be calculated by a percentage discount of off Incanda's standard retail price for each product as published on its website.

Level	Discount
Visionary	15%
Trendsetter	10%
Emerging Talent	5%

4.2 Level discount percentages shall not apply to any marked down items. A Co-Creator's standard level discount shall apply to the standard retail price of the item. In the event that the level discount does not result in a discount of 5% or more off the marked down price, Incanda shall adjust the Co-Creator's discount to 5% off the marked down price, regardless of the level. This adjustment shall only apply in cases where the Co-Creator's level discount would result in a lower discount than 5% off the marked down price. This ensures that Co-Create always receive a minimum discount of 5% off marked down prices.

4.3 Website prices may change at any time without prior notice. Should the Co-Creator wish to secure a specific price it should request a formal quotation from Incanda which shall remain valid for a period of 30 (thirty) days from date of issue. Quotation only guarantees a price but does not secure stock.

4.4 Discounted pricing shall only be applicable for purchases made by Co-Creators through their registered trade accounts.

5. Delivery and Product Assembly

5.1 Co-Creators will be charged according to the following delivery and assembly fees:

	Delivery Fees	Assembly Fees
Visionary	Capped at R600 per order; R250 surcharge in outlying areas; free for orders over R50,000	R1000 per order Free for orders + R50 000
Trendsetter	Capped at R800 per order; R250 surcharge in outlying areas; free for orders over R75,000	R1000 per order Free for orders + R75 000
Emerging Talent	Capped at R1000 per order; R250 surcharge in outlying areas; free for orders over R100,000	R1000/order

5.3 Assembly services are only offered within a 75km radius of one of our Incanda technical support centres (located in Cape Town, Johannesburg and Port Elizabeth). Any assembly required outside of this area shall not qualify for free assembly and shall be quoted for separately.

5.4 Incanda uses third-party transport services for deliveries. Our delivery contractors operate separately from our assembly teams and as such assemblies may not occur on the date of delivery. Incanda will liaise with the Co-Creator directly to arrange a date for post-delivery assembly. While every effort will be made to arrange for assembly as soon as possible after delivery, the assembly date may take up to 5 days post delivery.

6. Return Periods

6.1 Co-Create shall have a return period of 30 (thirty) days from date of delivery. All other standard return terms and procedures as per our standards terms of sale shall apply to all returns.

6. General

7.1 Incanda reserves the right to modify, amend, or terminate the Co-Create program at any time, with or without prior notice.



* The assessment period relates to an annual period decided by the company over which Co-Creator's spending is assessed.

incanda

FURNITURE

Contact us:

087 310 7244

co-create@incanda.co.za

