

## **Incanda House Staging Rental and Purchasing options**

### **A. SINGLE HOUSE STAGING**

#### **Option 1 – Furniture Rental**

- Monthly rental fee of furniture will amount to 10% of the total retail value of all furniture.
- Minimum of three month rental.
- Rental fee is payable per month, in advance.
- All window dressings, smalls (including décor accessories, plants, bedding etc.) and other permanent fixtures must be purchased at quoted prices.
- Client will take full responsibility for all furniture while in their care.
- All furniture must be covered under the client's insurance policy in case of fire or theft etc.
- All damages/losses to be paid in full at retail value.
- Delivery and collection fees will be charged extra.
- In return the client will introduce us or supply us with details of potential buyers in order for us to communicate with the client directly.
- Promotional material will be supplied for display.
- Leadtime will apply for manufacturing of furniture

#### **Option 2 – Purchasing of Furniture**

- Client can purchase furniture at 15% discount to normal retail prices.  
NOTE: The discount does not apply to any furniture which has already been discounted.
- A 50% deposit will be required on confirmation of order and the balance must be paid before delivery.
- Delivery and collection fees will be charged extra.
- In return the client will introduce us or supply us with details of potential buyers in order for us to communicate with the client directly.
- Promotional material will be supplied for display.
- Leadtime will apply for manufacturing of furniture.

### **B. STAGING OF DEVELOPMENT'S SHOW UNIT (AT LEAST 5 UNITS TO QUALIFY)**

#### **Option 1 – Furniture rental**

- Monthly rental fee of furniture will amount to 7.5% of the total retail value of all furniture.
- Minimum of three month rental.
- Rental fee is payable per month, in advance.

- All window dressings, smalls (includes décor accessories, plants, bedding etc.) and other permanent fixtures must be purchased at quoted prices.
- Client will take full responsibility of all furniture while in their care.
- All furniture must be covered under the client's insurance policy in case of fire or theft etc.
- All damages/losses to be paid in full at retail value.
- Delivery and collection fees will be charged extra.
- In return the client will introduce us or supply us with details of potential buyers in order for us to communicate with the client directly.
- Promotional material will be supplied for display.
- Leadtime will apply for manufacturing of furniture.

### **Option 2 – purchasing of furniture**

- Client can purchase furniture at 20% discount to normal retail prices.  
NOTE: The discount does not apply to any furniture which has already been discounted.
- A 50% deposit will be required on confirmation of order and the balance must be paid before delivery.
- Delivery and collection fees will be charged extra.
- In return the client will introduce us or supply us with details of potential buyers in order for us to communicate with the client directly.
- Promotional material will be supplied for display.
- Leadtime will apply for manufacturing of furniture.

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We trust that we can add value in your quest to selling your property quicker and at a much better price!

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